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J. A. BAUER

Price List of



**J. A. BAUER'S  
Blue Ribbon Brand Strawberry Plants**

AND OTHER PLANTS

Spring 1926 - Fall 1927

Our Business was Founded in 1830, and in all that time Bauer Plants Have Been  
The Standard of Quality All Over the United States

An Order Placed With Us Gets the Best Grown and the Kind It Pays to Plant

**J. A. BAUER**

Strawberry Plant Specialist

**Lock Box 38.**

**Judsonia, Ark.**

BAUER'S BLUE RIBBON PLANTS ARE BEST

## Greeting for 1926

Another year has rolled by and we enter the year 1926 with a good line of plants as in the past and we feel sure we can please all our old patrons as well as new ones with BAUER'S BLUE RIBBON BRAND BERRY PLANTS, which we have trademarked. We shall be glad indeed to have your order.

We have a new line as you will see, in Cabbage Plants, Potato Plants, Onion Plants, Pepper Plants and Egg Plants. All this stock will be priced post paid on all orders right to your door and we shall be glad to have your orders.

In our forty-years of experience in growing and selling berry plants, we have never had shorter plant crops than last year and this year, so we advise all to get orders in early and be sure of what you want. While the plant crop is short yet the quality is of the very best and we know you'll get plants that will please you.

We cater to the trade that wants the very best plants produced and we sell that kind of stock at a small profit. We never sell one order at a loss and charge up the difference to some other party. We make each order pay a profit, a very small one at that, by selling millions of plants. With small profits we can do better than the parties who sell just a few plants. We have never run under ten million plants a season and have sold over sixteen million in one season.

We hope to have your order and thank you for past favors. Tell your friends of Bauer service and we will see that they get the same good stock.

J. A. BAUER.

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## General Information

**SHIPPING SEASON**—We start shipments each fall October the 15th and we ship from that date on and most times we ship any day in the winter as we have little frozen ground to keep us from getting out plants whenever wanted.

Most years we stop the shipment of berry plants April 20th, but in some cases we ship later than that. On other plants which can't be set until frost is out of the ground and danger of freezing is past we ship much later in the season. On Potato Plants we ship until June 20th each year.

**PACKING**—We use slatted crates for packing, thus giving the leaves the light and air while in transit. We use plenty of damp spagnum moss on the roots which assures all plants arriving as fresh as when dug. We use the same care in packing plants for mail orders as we do our largest orders, so don't stand back to send your mail orders for we can get them to you in good order right to your door.

**TERMS**—Our terms are cash with orders or part cash with order and balance c. o. d. We will ship c. o. d., if one third cash comes with order. If you send check, expect a delay for collecting same before shipment. If you want quick service send bank draft, post office money order or express money order.

**PACKING HOUSE**—Our packing house and office are located on the main street of the town, about one-half mile from the express office. We are in position by this to ship rush orders. We have gotten orders off thirty minutes after arrival by having our force and packing house near the station. We cater to rush orders and the trade of parties wanting the best plants grown. We don't care for trade where they want the best for a cheap John price, for we can't sell that kind of stock and make a living, nor do we want to try to sell it for it doesn't pay me to sell cheap stock and it does not pay the planter for it is dear at any price.

**VARIETIES**—While our list of varieties of strawberries is small, yet each one is the very cream of the berry plant varieties for the Southwest and Southeast, as well as the South, and that is where most of my patrons live.

**BIG ORDERS**—We sell many big orders. We are in a position to make you special prices on Aroma and Improved Klondike in large lots and will do so if you will send your want list in. If you want as many as 25,000 or over send your list in for our best prices.

**SHORT PLANT CROPS**—The past two years have been the shortest plant crops we have ever grown and will say the crop of plants is short everywhere. No section has

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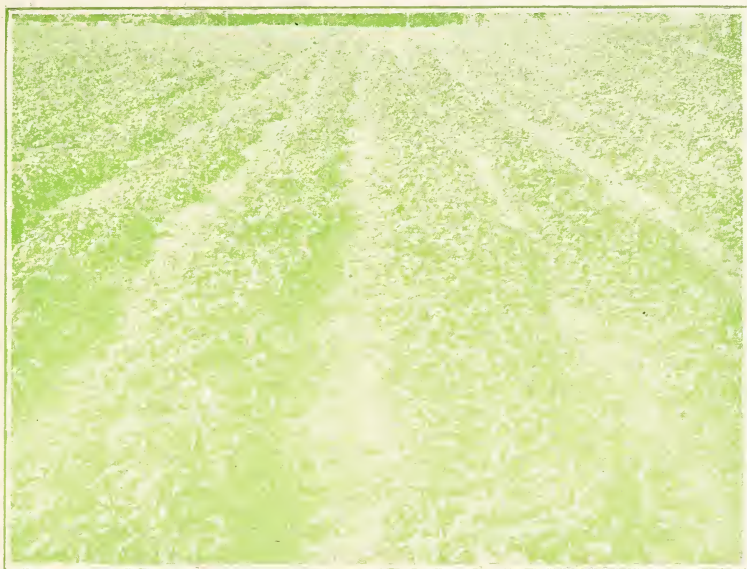
## J. A. BAUER'S SOUTHERN GROWN BLUE RIBBON BRAND PLANTS

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a full crop of berry plants and all lines of nursery stock are short, hence we advise you to get your orders in early.

**NEW LINE**—We have added to our growing business the growing and selling of Sweet Potato Plants. We have the very best grown and we shall be glad to figure with you on large orders for quality plants and I know that they will please you in every way.

We also offer you Cabbage Plants, Onion Plants, Pepper Plants, Egg Plants and Seed Sweet Potatoes, which you will find of the same good quality as all the other stock we sell. We will be glad to fill your orders in these lines.



A Block of Our Improved Klondike

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On Potato, Onion, Pepper and Egg Plants we pay all postage, so you know just what they cost you delivered at your door. We have these grown for us in a mild climate and we ship all of our plants direct from this office, so we know you get the same service we give with our berry plants.

We hope to have your order again this season and thank you for past favors.

J. A. BAUER.

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## Descriptions of Varieties I Have Now Growing

I have a small list of the very cream of the berry family. None are grown which do better than the list below. These varieties make good all over the United States.

**EXCELSIOR, Per.,** This is the very earliest berry grown today and a good one at that. A free plant maker and

a firm, dark red berry. Does well all over the country, North, South, East or West, and in every section is the King of all early berries.

**THOMPSON, Per.,**—A good old variety, well planted; is in demand all over the Southwest. Stands dry weather fine; a good plant maker; and a nice, well-



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## J. A. BAUER'S SOUTHERN GROWN BLUE RIBBON BRAND PLANTS

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colored berry; a good shipper.

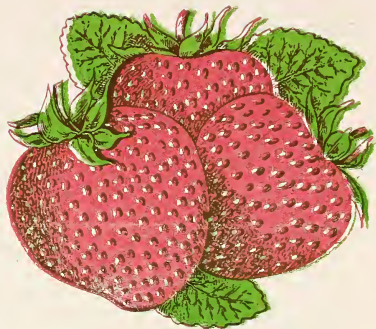
**MISSIONARY, Per.,**— This berry does fine in Florida and Mississippi, and the Eastern States. We have a good stock of them; season with Klondike which is considered mid-season.

**IMP. KLONDIKE, Per.,**— I find this berry a better berry than Klondike. The plant is larger; berries larger and seem to be more productive than old Klondike. It is almost impossible to tell one from the other with above exceptions.

**AROMA, Per.,**— The most planted berry of any mid-season to late variety grown today. We have them by the millions and can furnish any size order wanted. We hope to have your wants in this variety, so we can make you prices on larger lots than 5000 lots. Berry is large to very large; mid-season to late.

**GANDY, Per.,**—Only one variety we have grown is later than Gandy and it is the Evening Star. We consider it a good late berry. We will have a good stock of them and hope to have your orders.

**PROGRESSIVE, Per.,**— The very best everbearing berry grown; none bet-



ter, a good plant maker average years; bears all summer up to frost and in all we consider them the best berry grown for a fall bearing sort.

**CHAMPION K., Per.,**—This is a new variety, one which has a good name as a big, large, well-colored berry and one that makes big crops of fine fruit. We have not a big lot of them to offer but think it worth while for anyone to test them out. Plant growth is fine and healthy. We advise planting at least a small lot of them.

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## Price List of Strawberry Plants

	100	250	500	1,000	5,000	10,000
Excelsior, Per., .....	\$1.25	\$1.50	\$2.25	\$4.25	\$18.00	\$35.00
Thompson, Per., .....	1.25	1.50	2.25	4.25	18.00	35.00
Imp. Klondike, Per., .....	1.25	1.75	2.50	4.25	18.00	35.00
Aroma, Per., .....	1.25	1.75	2.50	4.25	19.00	36.00
Missionary, Per., .....	1.25	1.75	2.50	4.25	19.00	36.00
Gandy, Per., .....	1.25	1.75	2.50	4.25	19.00	36.00
Champion K., Per., .....	1.75	2.25	3.50	5.50	25.00	45.00
Progressive, Per., .....	2.50	2.50	5.00	10.00	49.00	85.00

All plants by the 100 are post paid. All over that amount come express collect. We hope to have your orders and have placed our prices as low as good plants can be grown for and make a small profit, and you know we are all entitled to a small return for our labors.

We guarantee every plant we sell pure stock and to reach you in good condition and we sure thank our many patrons for the big trade they have given us in the past and we hope to have all your orders again this season. Now, don't get berry plants mixed with the other plants, for we only send 100 berry plants post paid and all shipments of berry plants over that go express collect.

Any letter addressed to me at Judsonia, Lock Box 38, will reach me and we are also enclosing a self addressed envelope to send orders back to us in to make sure of prompt arrival.

Again we thank you for the many past favors and we hope that this year as in the past you will tell your friends of us as we get more new patrons that way than by all our

money we have spent for advertising. We know a well pleased patron is a good asset and we make that kind of all of our customers.

J. A. BAUER,

## How to Grow Strawberries

This book may reach the hands of someone who has never had experience in growing strawberries. I wish to say many think it is a hard job to grow strawberries with success, but I have not found it this way for it is with strawberries as with other crops — you need not set them out and let the weeds and grass grow up in them, not hoe and plow them and then expect a crop the coming season for you will be disappointed. Work is what it takes to grow strawberries and big crops of them. This year I have worked my strawberries more than I have ever done before, but by so doing I have a better stand than 99 per cent of the growers in this country, but of course it comes from my keeping everlastingly at it and keeping the crust broken. I will tell you how I prepare my ground and how I set and work my strawberries. While, of course, this may not work in your section, if you live in the north, for growers in the north will have to prepare land in a different way from this.

First—If I had new land — I had rather have new land for strawberries— clear and cut stumps out well, and after doing this grub up the small roots. Now, I would take my two-horse breaking plow in October or November, and would break this land good and deep. I would then let it lay until it had taken four or five good freezes, and would then put my harrow on it and tear it up good and let it freeze again. This would have a tendency to kill all white grub eggs in the soil. When early spring rolls around I would take my two-horse plow again and break land crosswise; this is one of the main things —to get it broke up good. After this I would harrow both ways. I would then take a two-horse hay rake and rake up the loose roots over the field into piles

and burn them. After doing this I would give it another good harrowing. Next I would get my plow and make my rows (single shovel plow). I make my rows three and one-half feet apart. Try to get them good and deep and after making the rows I would put from three to four hundred pounds of bone meal in the drill where I intended to set plants after which I would take a one horse turning plow and throw two furrows on this, one from each side of the row; then I would take a light fourteen tooth harrow and harrow down the ridge; then you are ready to set the plants. You may use a trowel or dibble, and you can set with success from three to five thousand plants per day in land that is well prepared. If you have not got new land, and wish to use old land I would go about breaking land in the same way, but I would use heavier applications of bone meal than on the new land.

After you have set out your plants about one week or ten days, I would go over them with small harrow, the one I used in harrowing ridges and break the crust in middles and keep it well side harrowed as the season advances. As the grass and weeds come I would take a hoe and keep them cleaned out and would continue this during the summer and as the season advances I would take a small plow and work them, but the only time I would use a large plow would be in September. I then take a single shovel with sweep and break out the middles so they will have a water furrow, but in the summer season I work on the level and I have always found this is the best method when we have dry seasons like we have had for the last two years. Keep drill well worked and hoe until September, and then if you will go through them, get out all the grass and weeds you may lay them by, you will

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## J. A. BAUER'S SOUTHERN GROWN BLUE RIBBON BRAND PLANTS

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not be troubled with weeds and grass any more during the season. This is my method of working for the first season, only I did not tell you how I set my plants. I set them from sixteen to eighteen inches in the row, using from 7,500 to 8,000 plants to the acre, using nothing but big, strong and healthy plants, the kind that I grow.

This is the way I would work berries the second year. After my berries are picked I would go through the middle with a single shovel plow, breaking out the middle. I would then take turning plow and bar off rows leaving them eight to ten inches wide, then I would take hoe, cut out the plants, leaving them 6 or 8 inches in the row, then I would take the single shovel plow — same one used to break middle — and dirt them up. What I mean by dirt is plowing next to the berries and in the same furrow where you barred them out and by doing this the plants will grow so that you will not be able to tell whether it is a young patch or old one. After doing this I would work berries through the season same as first

year, hoeing them and in the fall lay them by just the same as first year.

### Different Methods of Growing

There are many different ways of planting and working strawberries. There is one way known as the single hedge system, which is the method I have given you and there is the double hedge system which is used in the extreme Southwest and California. I would advise all who have never tried other methods to plant in the single hedge row as I believe it is the most successful way berries can be grown. I believe by anyone following above advice on how to work and grow strawberries you can grow them with success, and if there are other points anyone wants to know I would be glad to answer questions any time I have time; but of course, during my busy shipping season I would not be able to give any time to your questions but during my leisure months during the winter and a short time in the summer, I will be able to answer any questions you may wish to know, and hold myself in readiness to do so upon request.

## Onion Plants

We have made arrangements with a large grower of first class Onion Plants in the extreme South Texas District. We know he grows the best Onion and other plants grown so we have made contracts for him to grow our stock. We have all stock come to us direct and we will then pack it in damp moss and we can guarantee them to come through fresh and fine. This same party grows our Cabbage, Pepper and Egg Plants and they are all of the best quality; all open field grown where the frost doesn't get them only just cold enough to get them tough and ready for field setting. We can ship any of these plants from time you get this list on.

**Crystal Wax Bermuda Onions**—This variety is the very best of all varieties grown and command the highest market prices. We have grown them nearly as large as a saucer. These plants will average about the size of lead pencil; are about six to seven inches high, and will transplant fine. Plants tied 100 in bunch and will come through fresh and fine by parcel post. You can expect them as fresh as when pulled with our expert packing. We also have Red, Yellow, and White Bermuda plants; same size plants as the Crystal White. We can ship from this date on.

All Prices post paid	100	500	1,000	5,000	10,000
Crystal White	\$.75	\$2.50	\$3.75	\$15.00	\$25.00
Red Bermuda	.75	2.50	3.75	15.00	25.00
White Bermuda	.75	2.50	3.75	15.00	25.00
Yellow Bermuda	.75	2.25	3.50	14.00	20.00

Remember all prices are post paid to your door.



## Cabbage Plants

Cabbage plants are field grown. All nice strong plants; ready now or later. All post paid right to your door. Varieties—Jersey Wakefield, Charleston Wakefield, Early Flat Dutch, Succession.

Prices: 100—75c; 500—\$2.25; 1,000—\$3.00; 5,000—\$12.50; 10,000—\$20.

Not less than 100 of any one kind sold and no order received for less than \$1.00. We pay all postage on all above plants.

## Pepper Plants

All leading varieties of the hot pepper and sweet pepper plants ready from March 15th on. Better Pepper Plants can't be grown and all are well rooted. We ask that you get orders in early as demand each year is great for them.

Prices: 100—\$2.25; 500—\$4.00; 1,000—\$5.75; 5,000—\$24.; 10,000—\$45.00.

## Egg Plants

Egg Plants are same price as Pepper. Varieties are Black Beauty and New York Improved. We ship these egg plants same as peppers after March 15th. We hope to have your orders.

## Sweet Potato Plants

We have added this branch for we have such demand each year for them. So great has been the demand that we just had to go to growing them for our trade. We use nothing but the best grade of nice kiln dried seed and we can assure you of the very best plants grown. We have two very new and fine prospects for coming new varieties in the Bunch Porto Rican and the Big Stem Jersey. The Big Stem Jersey this season are out selling all other potatoes in the northern markets at least \$1.00 per bushel, and what they pay the big prices for is what we all want to grow. We bought our seed from the leading grower of this variety in the east. It cost higher than we ever paid for seed so the price of plants is some higher than the other varieties. The Bunch Porto Rican is a great novelty. We are the only one in this section who has them to offer. We advise you to try both of these new potatoes. Plants ready from March 10th to 25th, owing to weather conditions in the spring.

Prices are all post paid on these choice potato plants right to your door. We ship potato plants up to June 20th.

	100	500	1,000	5,000	10,000
Nancy Hall, .....	\$ .85	\$2.75	\$3.75	\$17.50	\$32.00
Porto Rican, .....	.85	2.75	3.75	17.50	32.00
Big Stem Jersey, .....	1.35	3.50	5.50	22.50	42.00

Bunch Porto Rican are same price as Big Stem Jersey. We advise all our patrons to try these two new potatoes as they are both good ones and we feel sure they will pay well. Mostly, we advise the Big Stem Jersey for they have sold all fall on the northern markets for \$3.00 to \$3.50 per bushel, while other were as low as \$1.00 per bushel and what brings the big prices is what we all want to grow and that is what makes the profits, for you can grow as many of them per acre as you can the cheaper varieties.

Regarding the two new varieties, will say the originator of the Bunch Porto Rican says the vines grow about 16 inches long; that the potato out yields the long vine Porto Rican two to one and that the potato is a much better seller as they have a better flavor than other varieties. The Big Stem Jersey has a velvet like skin—not shiny-like other potatoes—but is a yellow like potato and commands the very highest market prices in the northern markets at all times. We have noticed that they have outsold other varieties from \$1.00 to \$1.70 per bushel; that is why you should try some of both of these new sorts.

## Seed Potatoes

We have plenty of nice, kiln dried Nancy Hall and Porto Rican seed potatoes we can ship you in the spring. They are our own storage potatoes and we know them to be the

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## J. A. BAUER'S SOUTHERN GROWN BLUE RIBBON BRAND PLANTS

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best, nice, large eating stock (from one and a half inches in size up. We will take orders and ship as wanted in March or the first of April. All are in bushel crates.

Prices: Nancy Hall: 1 bu.—\$3.00; 5 bu.—\$13.75; 10 bu.—\$25.00. Porto Rican—1 bu.—\$2.75; 5 bu.—\$12.50; 10 bu.—\$22.50.

This is all the stock we have to offer and we hope to have your orders for anything in our line. We can assure you of a square deal for we have 45 years of success back of our business. We thank you for past favors and wish you a very successful season in 1926 and may you and yours have many good things in life for the year 1926.

I am yours for a square deal and better fruits and farm products.

J. A. BAUER,

Lock Box 38.

Judsonia, Arkansas

Make all checks, money orders and drafts payable to J. A. Bauer.

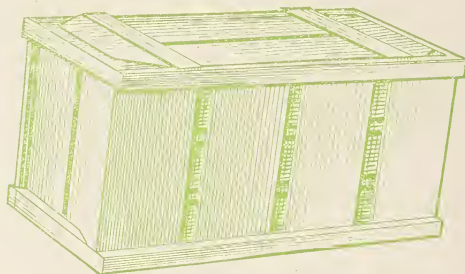
BAUER BLUE RIBBON STRAWBERRY PLANTS ARE BEST

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# Universal-- —BERRY CRATES

(THE FOLDING CRATE)

- FOLDING BERRY CRATES
- FOLDING BUSHEL CRATES FOR POTATOES
- CRATES FOR APPLES OR OTHER FRUITS
- SWEET POTATO CRATES



We will be glad to have a list of your wants in the above line. We feel sure that we can please you.

We have sold more potato crates the past season than in any one year before and we cater to the potato crate business. We make millions of berry crates also and we will be glad to make you prices on anything in our line on request.

## ENTERPRISE BOX COMPANY

Judsonia,

Arkansas

I buy all my crate stock from this factory. They are very reliable and I feel safe in saying that they will give you a square deal. —J. A. Bauer